



**Success
stories**



Motin Miah

Bangkok Lounge
Harpenden AL5 2SP

Motin's family had never owned a restaurant, but they were heavily involved in restaurant life. Members of his family all worked in various capacities within the trade. As a Bengali, food was always an important part of family life so this ritual became combined with his ambition to have his own business. He felt that the market was a little saturated with Indian restaurants, but it was on a return trip from Thailand that he decided Thai cuisine was what he wanted to get involved in.

The business model he had was applicable in any restaurant but there was a huge learning curve in understanding the cuisine, flavours, ingredients even the culture and the philosophy of the Thai people. He had to get this right in order to succeed. His professional job allowed him to bring in the experience of anagement and his due diligence filled in the gaps.

Motin is a bright, hardworking and a very ambitious individual who has gained experience in people and project management. He has a long track record of ensuring projects are delivered to the highest quality, within budget by effectively organising, managing and utilising all resources. He is able to lead teams on commercial and industrial levels. He is always actively involved in all aspects of the project life-cycle and can deliver high-value projects in matrixed organisations and across different disciplines. His work is based on setting realistic targets and working hard to archive these. The expertise and knowledge that he has gained allows him to drive profitability and improvement through strategic growth plans. "Every decision, good or bad, has been a learning experience and has brought me to where I am today" he adds. Motin is a BSc Hons graduate in Computer Science.

BUSINESSESES: Past and Present

2003: Opened Blue Orchid Thai Restaurant, Aspley Guise, UK. Within a space of 5 years he had expanded this brand to 7 totalling 11 restaurants. In July 2007 he sold the brand so he could concentrate on property development.

2007: Opened Bangkok Lounge Thai Restaurant, Harpenden. This was expanded to include a further 2 outlets. Bangkok Lounge has been recognised as one of the top 3 Thai restaurants for vegan foods by Metro newspaper in 2016 and more recently 'Best National Thai Restaurant of the year 2019'.

2013: Import and export of commodities worldwide. This was a short term venture and has since been sold on

“Those who have to deal with changing markets and consumer behavior as well as other external factors such as the economic environment must come up with the best business ideas and solutions,” he believes.

2014: Executive producer involved in Asian films and Arts projects

2014: Founder member of British Bangladeshi Caterers Association (BBCA)

2014: British Bangladesh Caterers Association. Joint Treasurer

2016: Director of Windsor Hotel and Resort

2016: Life Member of Bangladeshi Cricketer Supporters Association UK

2018: British Bangladesh Caterers Association. Membership Secretary

2018: Director of World Glazing

2019: Managing Director of BioGrade Solution

Motin is affiliated with the following charities: CAP(Community Against Poverty – Ambassador), Amir Khan - Water AID, Macmillan, RFC (Ramadan Family Commitment – Ambassador). He is also hoping to launch a foundation in the memory of his late father Al Hajj MD Aziz Miah. His work within the community involves monthly immigration surgery attendance along with other BHC embassy staff.